



PLT009/2024

July 12, 2024

Subject Report on the Utilization of Proceeds from the Initial Public Offering (IPO) as at July 31, 2024

To President

The Stock Exchange of Thailand

As Pilatus Marine Public Company Limited ("the Company") has placed the Initial Public Offering (IPO) during April 19th – 21st, 2023 in the amount of 280,000,000 shares at the selling price of Baht 1.55 per share, the Company has received the net proceeds in the amount of Baht 420.55 million after the deduction of expenses relating to IPO from the initial proceeds of Baht 434 million. The Company would like to report the utilization of proceeds as at June 30, 2024 as follows:

Objectives of the Use of Proceeds	Approximate Use of Net Proceeds	Remaining Proceeds as of December 31, 2023	Accumulated Use of Net Proceeds for the period of January 1 - June 30, 2024	Remaining Proceeds to be utilized as working capital (Transfer) / Receive	Remaining Proceeds as of June 30, 2024
 For the purchase of gas carrier (LPG and liquid chemicals vessel) as follows: Purchasing secondhand vessel aged less than 20 years old to replace existing vessel in order to reduce average fleet age to be less than 25 years old Purchasing secondhand vessel to expand fleet in order to increase its potential for the transportation of liquid product through domestic and international route 	260	56.35	(56.35) ^{2/}	-	-



For the expansion of LPG truck fleet	65	2.41	-	(2.41) ^{3/}	-
For ERP implementation in the organization	15	3.61	(0.23)	-	3.38
For the improvement of the parking area of LPG truck and establishing LPG truck garage	12	11.93	-	-	11.93
5. For the Company's working capital ^{1/}	68.55	17.60	(14.57)	2.41	5.44
Total	420.55	91.90	(71.15)	0.00	20.75

Note:

1/ As disclosed in the securities offering disclosure form (Form 69-1) and the prospectus, the Company aims that the outstanding balance from the use of proceeds according to the objectives no. 1-4 shall be utilized as working capital for business expansion in both domestic and international market and also for business investment and/or shares or asset investment that can be occurred from the year 2023 onwards. However, the Company shall further arrange such outstanding balance or the proceeds that have not been used according to the objectives no. 1-4 for either loan repayment including financial lease to financial institutes or working capital or short-term financial instruments for maximum efficiency in financial management.

2/ The company has fully utilized the proceeds according to Objective no. 1 to purchase LPG and liquid chemical gas carriers, and there are no remaining proceeds.

3/ The company has fully utilized the proceeds according to Objective no. 2 to expand the LPG truck fleet in the amount of 62.59 million baht, and there are remaining proceeds of 2.41 million baht. Therefore, the company has allocated the remaining proceeds as working capital for business operations as specified in Note no. 1 by transferring such amount to Objective no. 5.

Please be informed accordingly.

Yours sincerely,

- Signed by -

(Mr. Varawit Chimtawan)

Chief Executive Officer

Pilatus Marine Public Company Limited